



# Next-generation liquid chromatography column technology for enabling highly sensitive profiling of amount-limited clinical samples

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## Introduction

- Deep and sensitive proteomic analysis of limited biological and clinical samples is of high significance and growing interest, as they often hold keys to solving long-standing puzzles in biomedical research
- Proteins and their biologically active modified states (post-translational modifications (PTMs) and proteoforms) better recapitulate phenotypic states of the cell and tissue in health and disease than RNAs and DNA
- State-of-the-art mass spectrometry (MS)-based proteomic techniques provide suboptimal separation performance, sensitivity, and profiling depth
- No amplification techniques for proteins, proteoforms, and PTMs
- Lack of early diagnostics for multiple deadly diseases, including cancer and Alzheimer's disease
- We propose **next-generation ultra-low flow (ULF) liquid chromatography (LC) columns** to enhance the sensitivity of MS-based proteomic and multiomic molecular profiling assays for diverse types of scarce biological and clinical samples

## Application areas

### Scarce, precious, and amount limited clinical and biological samples

Microbiopsy/fine needle aspirate	Rare cell populations/liquid biopsy	Laser capture microdissection
<ul style="list-style-type: none"> <li>minimally invasive sampling</li> <li>amount-limited samples</li> <li>neonatal/pediatric samples</li> <li>animal disease models (tissues/fluids)</li> <li>molecular species of low abundance - PTMs, IPs</li> <li>patient-derived organoids</li> </ul>	<ul style="list-style-type: none"> <li>minimally invasive sampling</li> <li>circulating tumor cells</li> <li>1-100 cells per mL blood</li> <li>blood derived isolates (e.g., extracellular vesicles)</li> <li>cell transplantation therapies</li> <li>adoptive cell therapies (ACT)</li> <li>single-cell analysis</li> <li>spatial multiomics/surfaceomics</li> </ul>	<ul style="list-style-type: none"> <li>heterogeneous tissue sampling</li> <li>spatial resolution</li> <li>analysis of single cells and subcellular regions</li> <li>closely localized small cell populations</li> <li>FFPE tissue samples</li> </ul>

## Product vision

### Cell phone-size plug-and-play product

- Patent pending
- Manuscripts published (Gregus & Ivanov, *Anal. Chem.*, 2025)
- PLOT columns can be prepared in bulk quantities (>10 meters)
- LC and MS vendor neutrality
- Estimated platform price: ~\$2K
- Estimated usage per site / per month: 2+ platforms
- \$0.25 - \$1K for consumables

## Technology – novel ULF LC columns

**Conventional bead-packed** vs **Porous Layer Open-Tubular (PLOT)**

Labels: Polyimide, Fused silica, Capillary bore, Stationary phase, To scale: 50 μm, 1 μm, Thickness of the porous layer.

## Benchmark experiments

### Gains in sensitivity using PLOT vs. bead-packed columns

200 nL/min vs 20 nL/min. BIC, 1 ng HeLa NL 3.0E7. HeLa digest (Pierce) sample amounts: blank, 0.25, 0.5, 1, 10, 50 ng.

Number of peptides: ~2-3x fold increase.

### Conceptual "hockey stick plot" performance prediction

For a target number of proteins identified, we need less sample. For a set sample amount, we can identify more proteins.

Labels: LOD, Loading Capacity.

⇒ Improved signal-to-noise  
⇒ More identifications, more information about the sample

## Analysis of small populations of cells

### Schematic representation of on-microreactor analysis of selected cells using the ULF PLOT LC-MS

## Market sizing

TAM: \$11.6B  
Global Chromatography Columns Market

SAM: \$4.4B  
HPLC Columns, Consumables, & Accessories

SOM: \$220M+  
nanoLC columns for proteomics

SOM: \$340M+  
nanoLC columns for microRNA analysis

SOM: \$115M+  
nanoLC columns for glycomics

- CAGR Projected growth 5.9% - 12% from 2023 to 2030
- Drivers: technological advancements (new therapeutics, vaccines, and reliable diagnostic methods for disease research, academic laboratories, and clinical trials) and increased needs for improved proteomic analysis
- Possible expansions to metabolomic, lipidomic, glycomic, and oligonucleotide applications

TAM: Total Addressable Market  
SAM: Serviceable Available Market  
SOM: Serviceable Obtainable Market